

## **'Economic Capital Requirement & Financial Condition Reporting' (ECR+FCR)**

**Date: 16<sup>th</sup> December 2011. Time: 9.30am to 5.00pm.**



**Venue:**

**Insurance Institute of India (Auditorium, 1<sup>st</sup> Floor),  
C-46, G-Block, Near American Consulate,  
Bandra-Kurla Complex, Mumbai - 400 051.**

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# 'Economic Capital Requirement & Financial Condition Reporting' (ECR+FCR)

## **CONCEPT:**

Consequent to Insurance Regulatory and Development Authority's (IRDA) announcement of norms on Economic Capital Requirement (ECR) and Financial Condition Reporting (FCR), these subjects have been engaging the attention of Indian life and non-life insurers alike. During the last few months, insurers have been busy empowering its professionals in actuarial, finance, reporting and underwriting streams with the requisite knowledge and skills for complying with the new norms. The norms being relatively new, gaps do exist at conceptual and implementation levels. The need for clarity in understanding, uniformity in interpretation and hassle-free implementation has been voiced by many insurers.

## **PARTICIPANT PROFILE:**

In order to maintain the seriousness of the subject, COI would like to limit the session to a focused group of around 100 delegates comprising senior professionals.

## **NOMINATION:**

Nominations may be sent in the form attached to Mr M S Raikar, Administrative Officer (Seminars), Insurance Institute of India, C-46, G Block, Bandra-Kurla Complex, Mumbai-400 051 along with payments by at par cheque/demand draft. Cheque/DD should be in favour of "Insurance Institute of India". Nomination fees per delegate is Rs.2000/-. Any correspondence on the subject may be sent to <seminar@iii.org.in>. Tel. No: 022 26544222, Mobile: 09869466105, Email address: <m.s.raikar@iii.org.in >.

## **III SEMINARS:**

This Seminar falls under the 'Look Deep' (LD) series of III Seminars which are on specific themes related to specific areas of insurance.

## **INSURANCE INSTITUTE OF INDIA (III)**

Insurance Institute of India is recognized by the Indian insurance industry, SAARC countries and many other developing insurance markets as a pioneer in responding to the academic needs of the industry as well as addressing the causes of building and developing professionalism. Its certifications are internationally recognized.



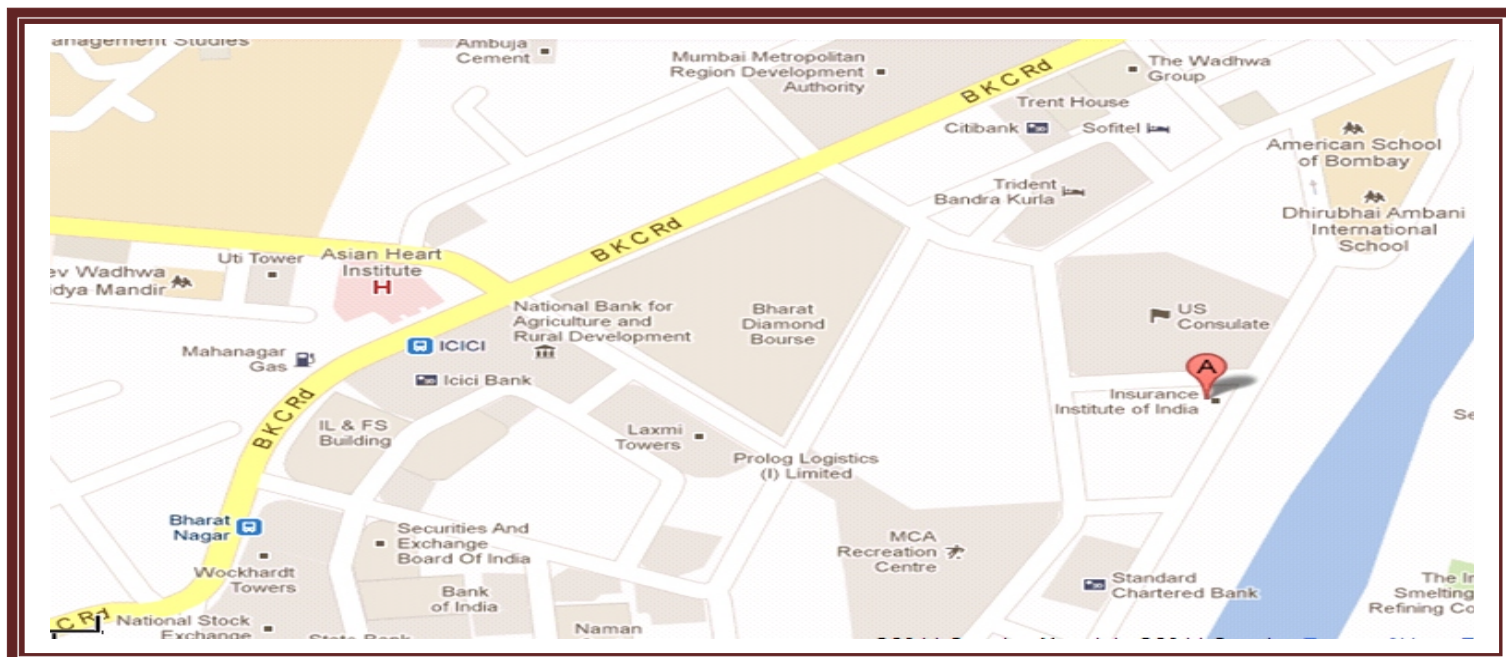
## **COLLEGE OF INSURANCE (COI)**

College of Insurance of III has taken the initiative to address this pressing need in the industry and had discussions with a few renowned experts in the subject (some of them were involved in the framing of the ECR/FCR norms) and are happy to present to the Indian insurance industry a Seminar on 'Economic Capital Requirement and Financial Condition Reporting' (ECR+FCR).

## **SEMINAR FOCUS:**

Seminars of III are generally for all 'those interested in insurance and related fields'. ECR+FCR is specially designed for professionals in the actuarial, finance and underwriting departments of life, health and non-life insurance companies.

**Seminar Id. No: III/LD/2011/1/16/12/2011.**



**Mr Liyaquat Khan President, Institute of Actuaries of India.**

- Stared his career from LIC of India and grew to middle and senior management positions with exposure to different segments like life insurance, pensions, actuarial consulting and general insurance.
- Held important positions like CEO of two Life Insurance Companies, AA for the largest Private Sector General Insurance Company and Actuary & Financial Advisor of State Insurance Corporation of Mauritius (presently SICOM Ltd.).
- Held international positions at United Kingdom, Mauritius & Sultanate of Oman.
- Qualifications include B.Sc., Fellowship of the Institute of Actuaries, London, Fellowship of Actuarial Society of India and Fellowship of Insurance Institute of India.
- Important assignments include working on the actuarial side of the National Pension Scheme at Mauritius; and Financial Modelling and Assessment of Risk Financing Programmes for PLHIV population for an Indian NGO. Member of the Governing Council of International Actuarial Association (IAA),
- Member of the Committee of the International Association of Consulting Actuaries (IACA), Executive Director of the Asia Pacific Association of Consulting Actuaries (APACA).



**Mr. A.R. Sekar, Director and Financial Advisor, New India Assurance Co. Ltd.**

- Selected as Direct Recruit Officer in GIC of India and allotted to New India Assurance Company Ltd. in the year 1978. Experienced in handling various portfolio like Audit, Accounts, Investments, Credit Insurance Business and Vigilance. Was a Company Secretary of New India for many years. Previously worked with two banks for about four years.
- Qualifications include MBA from Gujarat University, Fellow of Institute of Company Secretaries and Fellow Member of Insurance Institute of India.
- Individual Member on the Insurance Committee of ICAI, Member of Committee on Accounting Assignments, Member of International Financial Reporting Standards (IRDA).
- Director on the Society of IIM, Ahmedabad, Director on Board of Stock Holding Corporation of India, Director on SVC Superchem Limited, Director on Saudi Indian Company for Cooperative Insurance (Riyadh) and other foreign subsidiaries of New India.



Visiting Faculty at National Insurance Academy, Pune on topics like vigilance, audit, accounts etc.

**Dr. K. Sriram, Consulting Actuary & Appointed Actuary, Max Bupa Health Insurance Co. Ltd.**

- As Consulting Actuary engaged in Employee Benefits Consulting Practice.
- Experienced in actuarial engagements related to Life Insurance and Pensions for about 15 years.
- Before setting up practice, was Chief Actuary & AA of MetLife India Insurance Co. Ltd..
- Fellow Member of Institute of Actuaries of India, Associate Member of Institute of Cost & Works Accountants of India, Masters Degree in Management from the IIM Bangalore, Doctorate Degree in Management from Bharathidasan University.
- Member of Pensions and Social Security Advisory Board, Member of Health Insurance Advisory Board (IAI), Member of Committee on Macro Prudential Surveillance of the Insurance Sector (IRDA) and Member on Committee on Economic Capital for the General Insurance Industry in India (IRDA).
- Guest Faculty at IIM, Bangalore. Authored book on "Leasing, Hire Purchase & Factoring". Authored several papers on Life Insurance, Employee Benefits & Investments.



**Mr. K.S.Gopalakrishnan, Appointed Actuary & CFO, AEGON Religare Life Insurance Co. Ltd.**

- Over 25 years of experience in life insurance in the areas of actuarial, finance, strategic business planning, investment, product development, product pricing, underwriting, planning & MIS, legal and secretarial etc.
  - Fellow Member of Institute of Actuaries of India, Fellow Member of Institute of Actuaries (UK), Fellow Member of Canadian Institute of Actuaries. Associate Member of Society of Actuaries (USA). Fellow Member of Insurance Institute of India.
  - Previously worked with LIC of India and four Life Insurance Companies at start-up stages.
- Member of several groups/ committees set up by regulator, industry bodies and professional bodies like Mortality Investigations of Insured Lives, IFRS Committee (IRDA), Implementation of IFRS in India Working Group (IRDA); Committee on Economic Capital and Market Consistent Embedded Value, Technical Guide on Investments (ICAI), Global Leadership Team (AEGON), Member of Council (IAI).



**Dr. Rajesh Dalmia, Associate Director, Ernst & Young.**

- Joined EY in 2009 and is based out of Mumbai. Heading E&Y's actuarial practice mainly focused on clients in Insurance industry.
- Experience of more than 15 years in dealing with various actuarial matters including life insurance and investments.
- Involved in Economic Capital Modeling, Market Consistent Valuation of Insurance companies, Actuarial audits, IFRS Implementation and Reporting.

Fellow Member of Institute of Actuaries of India, Fellow Member of Institute of Actuaries, UK, Holds Doctoral Fellowship from IIM, Bangalore. Graduated from Indian Statistical Institute.



**Mr. S. Venkataraman, Manager (Investment) cum Company Secretary, United India Insurance Co. Ltd.**

- Joining the Company 24 years back in 1987. Functioning as Company Secretary of United India. Experience includes Money Market, Equity, Fixed Income, Framing the Investment Policy, Training etc. related to the Investment Department. Also, co-orientating CMD's Secretariat work and handling Enterprise Risk Management Department. Worked as Divisional Accountant and Internal Auditor as well.
- B.Com., ACA., ACS, Member of Indian Management Association, Intensive Training in Investment (6 months) by GIC. Presented Seminar paper on Insurance Core Principles.
- Previously served Tamilnadu Industrial Investment Corporation as Finance Officer.
- Faculty in UI's Corporate Learning Centre and Regional Learning Centre on topics like IRDA Regulations, Corporate Governance, Investment, Insurance Core Principles and Accounts. Guest faculty of Insurance Institute of India.



## Seminar Schedule: Economic Capital Requirement and Financial Condition Reporting (ECR+FCR)

<b>Welcome Address:</b> 9.45-10.00 am	<b>Mr. Sharad Shrivastva</b> <i>Secretary General, Insurance Institute of India.</i>	
<b>Inaugural Address:</b> 10.00-10.30 am	<b>Guest of Honor - Mr. Liyaquat Khan</b> <i>President, Institute of Actuaries of India.</i>	
	<b>Resource Person/ Topic</b>	<b>Session Focus</b>
<b>Session 1:</b> 10.30-11.10am +10 Min. Q&A.	<b>Mr. A R Sekar</b>  <b>Financial Condition Reporting: Framework and Strategic Insights in the context of Non-Life &amp; Health Insurance</b>	<ul style="list-style-type: none"> <li>➤ Key Objectives of FCR</li> <li>➤ Anatomy of FCR <ul style="list-style-type: none"> <li>❖ Contents of FCR</li> <li>❖ Co-owners of FCR: Roles &amp; Responsibilities</li> </ul> </li> <li>➤ FCR Based Diagnostics <ul style="list-style-type: none"> <li>❖ Takeaways for the Board</li> <li>❖ Takeaways for the Regulator</li> </ul> </li> <li>➤ FCR Based Prognosis <ul style="list-style-type: none"> <li>❖ Action Items for Management: Using FCR as a Strategic Business Driver</li> </ul> </li> </ul>
<b>Tea Break: 11.20am – 11.35am</b>		
<b>Session 2:</b> 11.35-12.15pm +10 Min. Q&A.	<b>Dr. K Sriram</b>  <b>Economic Capital Requirement: Framework &amp; Applications in Non-Life &amp; Health Insurance</b>	<ul style="list-style-type: none"> <li>➤ Concept of Economic capital</li> <li>➤ Distinction between Economic Capital and Regulatory Capital</li> <li>➤ Broad Steps in Calculating Economic Capital with specific reference to Non-Life &amp; Health Insurance</li> <li>➤ Economic Capital : The Regulator’s Perspective</li> <li>➤ Going Beyond Regulatory Requirement: Using Economic Capital as a Driver of Business value.</li> </ul>
<b>Session 3:</b> 12.25-1.05pm +10 Min. Q&A.	<b>Mr. K S Gopalakrishnan</b>  <b>Financial Condition Reporting &amp; Appointed Actuary’s Report: Framework and Strategic Insights in Life Insurance</b>	<ul style="list-style-type: none"> <li>➤ Appointed Actuary’s [AA’s Report]Report : Objectives of the Key Stakeholders</li> <li>➤ Scope and Contents of AA’s Report</li> <li>➤ Insights from an AA’s Report <ul style="list-style-type: none"> <li>❖ For the Board</li> <li>❖ For the Regulator</li> </ul> </li> <li>➤ Going Beyond Regulatory Requirement : Melding Corporate Strategy and Risk Management</li> </ul>
<b>Lunch Break – 1.15 – 2.00pm</b>		
<b>Session 4:</b> 2.00-2.40pm + 10 Min. Q&A.	<b>Dr. Rajesh Dalmia</b>  <b>Economic Capital Requirement: Framework &amp; Applications in Life Insurance</b>	<ul style="list-style-type: none"> <li>➤ Framework for Estimating Economic Capital in the Context of Life Insurance Industry</li> <li>➤ Alternative Approaches for Estimating Economic Capital</li> <li>➤ Broad Steps in Estimating Economic Capital : The Indian Context</li> <li>➤ Issues in Estimating Economic Capital.</li> </ul>
<b>Tea Break: 2.50pm – 3.00pm.</b>		
<b>Session 5:</b> 3.00- 4.00pm	<b>Mr. A R Sekar</b> <b>Dr. K Sriram</b> <b>Mr. K S Gopalakrishnan</b> <b>Dr. Rajesh Dalmia</b> <b>Mr. S Venkataraman</b>	<b>Panel Discussion and Q&amp;A Discussion Focus: “Strategizing Risk”</b> <ul style="list-style-type: none"> <li>➤ Integration of key themes discussed in the preceding four sessions into a Enterprise-wide Risk Management Framework.</li> <li>➤ Platform for Panel to interact with the participants to understand their perspectives on the subject.</li> </ul>
<b>Session 6:</b> 4.00-4.30pm	<b>Mr. S Venkataraman</b>	<b>Summary and Seminar Takeaways</b>
<b>Vote of Thanks</b> 4.30-4.45pm	<b>Mr. P K Rath</b> <i>Director, College of Insurance, Insurance Institute of India.</i>	
4.45- 5.00pm	<b>Issuance of Certificates of Participation.</b>	

**INSURANCE INSTITUTE OF INDIA**  
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**MUMBAI**

**SEMINAR NOMINATION FORM**

Ref.III/LD/2011/1      Topic: 'Economic Capital Requirement & Financial Condition Reporting' (ECR+FCR)  
 Date: 16<sup>th</sup> Dec. 2011      Time: 9.30am to 5.00pm.

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Nominations may please be sent to Mr. M.S. Raikar, Administrative Officer (Seminars), Insurance Institute of India, C-46, G-Block, Bandra-Kurla Complex, Mumbai - 400 051.

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